

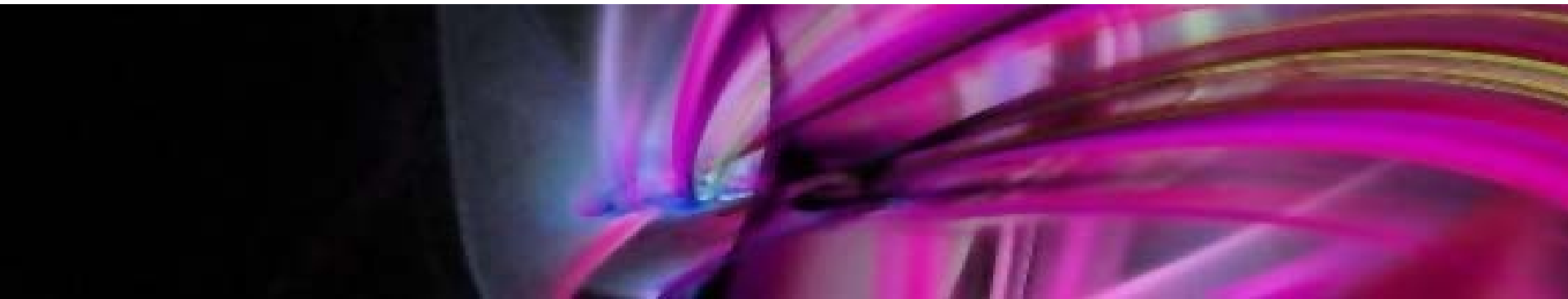
Intelligent Brokerage

AURIL Conference – 11 October 2012

Emily Nott, Technology Strategy Board

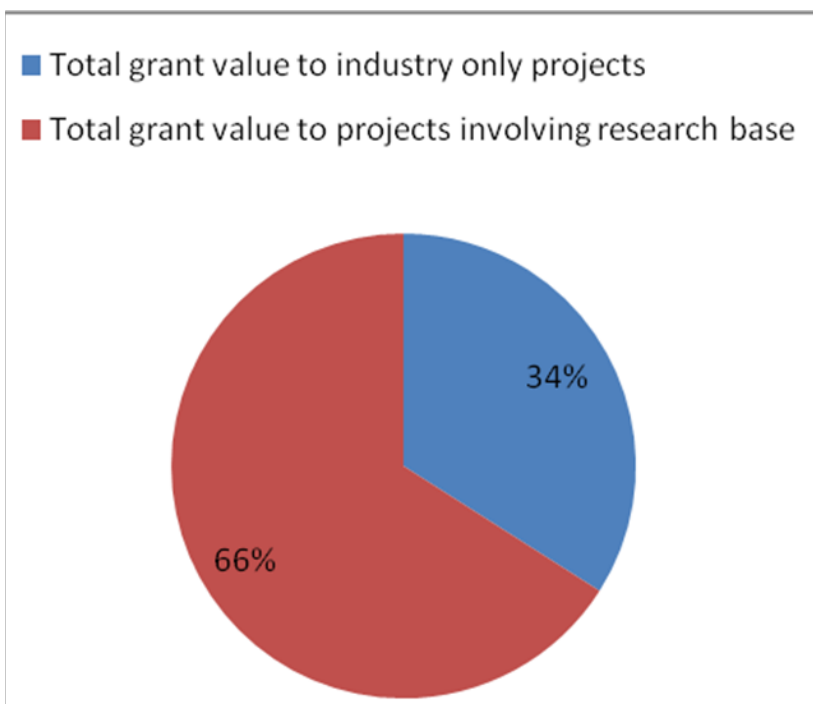
Fiona Armstrong, Research Councils UK

Nicola Mitchell, National Centre for Universities and Business



Is business getting the best from the UK's research base?

Businesses Choose to Partner with the Research Base



- **Two thirds of TSB investments are with projects involving the research base**
- **36% of total investment goes to the research base (includes RC co-funding)**
- **72% of total investment to research base goes to 25 organisations**
- **15-20% KTN members are from the research base**
- **18% _connect members are from the research base**

Intelligent Brokerage

Vision:

- Easy to find the right partner
- Mutually beneficial collaborations
- Matching best with best

TSB, RCUK, Hefce and National Centre for Universities and Business working together:

- Different organisations are active in different areas
- Need to ensure work is complementary and adds value

Some Immediate Plans

Innovate UK - Research Summit – 11-13 March 2013

- Showcase and celebrate successful business-university collaboration
- Networking and brokerage
- “Innovate Near Me”

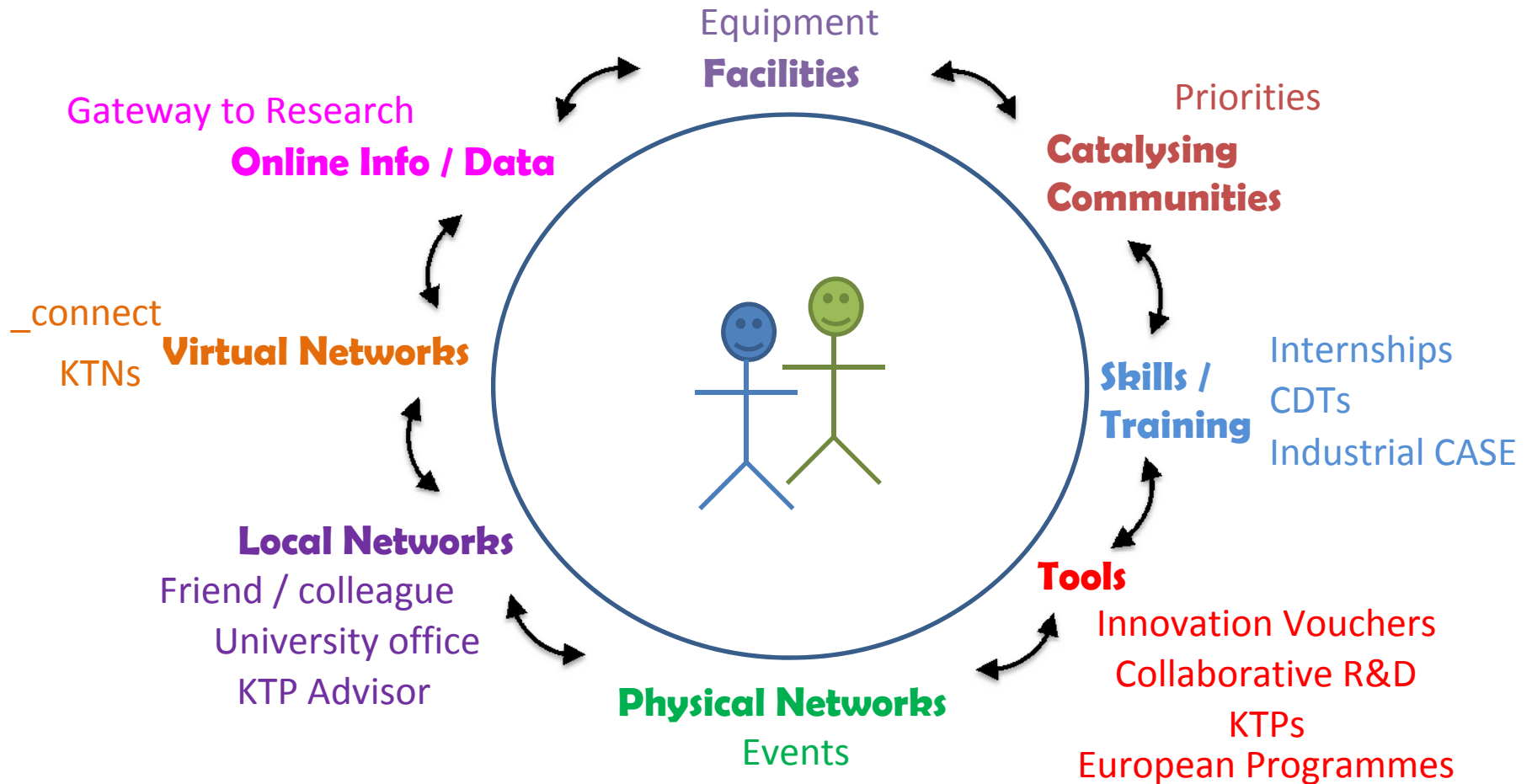
Gateway to Research

- UK portal for info on RC funding and innovative businesses

New National Centre for Universities and Business

- Have your say:
http://www.cfe.org.uk/surveys/CIHE_Survey/index.htm

The Brokerage Environment



Questions

- 1. Where are the strengths and weaknesses in the current environment?**
- 2. Are there any gaps?**
- 3. Where should we focus to make brokerage more effective?**